













2014 Travel and Tourism Industry Rates












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Hotel Group	Country - City	Property (click-through to website)	Rating	Rate FROM PR/PN (validity in brackets)	To book (click-through to email)
 BANDARA Suites Silom, Bangkok	Thailand - BKK	Bandara Suites Silom Bangkok	4*	THB 2000 - Deluxe (until 31 Dec 14) THB 2500 - Business Suite (until 31 Dec 14)	Inclusive of taxes and service charge, FOC in-room wireless internet, E: rsvn@bandarabangkok.com , stay@bandarabangkok.com
	Thailand - USM	Bandara Resort & Spa Samui	4*	THB 2800 - Deluxe (1 May - 15 Jul, 1 Sep - 21 Dec 14) THB 3300 - Deluxe (24 Jan - 30 Apr, 16 Jul - 31 Aug 14) Industry rates on Villa and Pool Villa Suite available, please request	Inclusive of taxes and service charge, FOC in-room wireless internet and shuttle service to Chaweng, E: rsvn@bandarasamui.com , stay@bandarasamui.com
 BERJAYA HOTELS & RESORTS	Malaysia - KL	Berjaya Times Square Hotel	4*	35% off BAR online (room only)	E: sales@ctmarketing.com.au
	Malaysia - LGK	Berjaya Langkawi Resort	4*	35% off BAR online (room only)	E: sales@ctmarketing.com.au
	Malaysia - TOD	Berjaya Tioman Resort	4*	35% off BAR online (room only)	E: sales@ctmarketing.com.au
	Philippines - MNL	Berjaya Makati Hotel, Manila	4*	35% off BAR online (room only)	E: sales@ctmarketing.com.au
	Malaysia - RDN	The Taaras Beach & Spa Resort	5*	Industry rate upon application	E: sales@ctmarketing.com.au
	Vietnam - PQC	Long Beach Resort, Phu Quoc	4*	20% off BAR online (room only)	E: sales@ctmarketing.com.au
Briza Beach Resort Khao Lak 	Thailand	Briza Beach Resort Khao Lak, The	4*	THB 2150 - Deluxe/Deluxe Pool View THB 2400 - Deluxe Garden Room THB 2795 - Deluxe Pool Access Room (16 Apr - 31 Oct 14)	Include taxes, service charge, internet and welcome drink E: sales@ctmarketing.com.au

Hotel Group	Country - City	Property (click-through to website)	Rating	Rate FROM PR/PN (validity in brackets)	To book (click-through to email)
	Thailand - KBV	Krabi Resort Ao Nang	4*	35% off BAR online (16 Jan - 30 Apr 14) 50% off BAR online (1 May - 31 Oct 14)	E: marketing@krabiresort.net , marketing@ckrabigroup.com
	Thailand - KBV	Timber House Ao Nang	3*	35% off BAR online (16 Jan - 30 Apr 14) 50% off BAR online (1 May - 31 Oct 14)	E: marketing@krabiresort.net , marketing@ckrabigroup.com
	Thailand	Lanta Resort Koh Lanta	4*	35% off BAR online (16 Jan - 30 Apr 14) 50% off BAR online (1 May - 31 Oct 14)	E: marketing@krabiresort.net , marketing@ckrabigroup.com
Cape Hotel Collection					
	Thailand - HKT	Cape Panwa Hotel Phuket	4.5*	Industry rate upon application	E: sales@ctmarketing.com.au
	Thailand - HHQ	Cape Nidhra Hotel Hua Hin	5*	Industry rate upon application	E: sales@ctmarketing.com.au
  	Thailand, incl. Bangkok, Phuket, Krabi, Samui, Hua Hin, Chiang Mai, Trat, Pattaya, Koh Chang, Rayong...	Centara Hotels & Resorts is the leading hotel chain in Thailand offering idyllic locations, International standards, and gracious Thai hospitality. Centara operate and manage hotels & resorts in Thailand : Bangkok, Hua Hin, Krabi, Pattaya, Samui, Koh Chang, Phuket, Rayong, Trat, Hat Yai, Chiang Mai, Mae Sot, Khon Kaen & Udon Thani and Internationally in Bali , Maldives , Mauritius , Sri Lanka , & Vietnam .	All rates can be viewed and booked online directly with Centara Hotels & Resorts' Trade Partner website - http://www.centarahotelsresorts.com/b2b/come_stay_with_us.asp		
	Bali Maldives Mauritius Sri Lanka Vietnam	There are 5 brands within Centara Hotels and Resorts , being: Centara Grand - 5-star, prime city/beachfront locations, outstanding facilities; Centara Hotels & Resorts - 4-star, premium settings, smaller in size to the Grands; Centara Residence & Suites - 4 to 5-star, apartment-style living for longer stays; Centara Boutique Collection - 4 to 5-star, as individual as you, idyllic locations; Centra Hotels & Resorts - 3 to 4 star, affordable, quality, value-for-money.	Please note there are two types of rates; please scroll and click-through to the relevant page according to your employed sector within the Industry		
Rates start from THB 1,200 (Centara Duangtawan Hotel, Chiang Mai)					
Deva Samui Resort & Spa					
	Thailand - USM	Deva Samui Resort & Spa	4.5*	Industry rate upon application	E: sales@ctmarketing.com.au

Hotel Group	Country - City	Property (click-through to website)	Rating	Rate FROM PR/PN (validity in brackets)	To book (click-through to email)
	Thailand - HKT	Diamond Cliff Resort & Spa Phuket	5*	THB 3080 - Super Deluxe (1 Apr - 31 Oct 14) THB 4620 - Super Deluxe Triple (1 Apr - 31 Oct) THB 4080 - Diamond Suite (1 Apr - 31 Oct)	Includes taxes, service charge E: dos@diamondcliff.com
La Flora Resort Patong 	Thailand - HKT	La Flora Resort Patong	4*	Industry rate upon application	E: sales@ctmarketing.com.au
Naka Phuket, The 		Naka Phuket, The	5*	Industry rate upon application	E: sales@ctmarketing.com.au
	Thailand - HKT	Kamala Beach Resort (a Sunprime Resort)	4*	THB 1525 - Dlx Ground Tce (1 Apr - 31 Oct 14) THB 1825 - Dlx Ground Tce (1 Nov - 22 Dec 14) THB 4800 - Dlx Ground Tce (23 Dec 14-10 Jan 15) THB 3650 - Dlx Ground Tce (11 Jan - 31 Mar 15)	Inclusive of taxes and service charge E: rsvn@kamalabeach.com
	Thailand - HKT	Sunwing Resort Kamala Beach Sunwing Resort & Spa Bangtao Beach	4* 4*	THB 2050 - Studio (1 Apr - 31 Oct 14) THB 2850 - Studio (1 Nov - 23 Dec 14) THB 7550 - Studio (24 Dec 14 - 10 Jan 15) THB 4850 - Studio (11 Jan - 31 Mar 15)	Incl. taxes and service charge. Rates for 2A2C - rsvn@sunwingkamala.com for Sunwing Resort Kamala Beach and rsvn@sunwingphuket.com for Sunwing Resort & Spa Bangtao Beach
 PARADISE CRUISES™ HALONG BAY • VIETNAM	Vietnam - HAN	Paradise Cruises Halong Bay, Vietnam	5*	Rates for 'Paradise Luxury': USD \$226 - 2D/1N Deluxe Cabin USD \$425 - 3D/2N (both valid 1 May - 30 Sep) USD \$255 - 2D/1N Deluxe Cabin USD \$484 - 3D/2N (1 Jan - 30 Apr, 1 Oct - 31 Dec) Rates for 'Paradise Peak': USD\$ 492 - 2D/1N Junior Suite USD \$946 - 3D/2N (both valid 1 May - 30 Sep) USD \$562 - 2D/1N Junior Suite USD \$1088 - 3D/2N (1 Jan - 30 Apr, 1 Oct - 31 Dec)	Rates are for ROH cabins, inclusive of taxes and service charge. For other cabin-types for <i>Luxury</i> and <i>Peak</i> vessels, please contact us. Email: sales@ctmarketing.com.au for formal booking request form and more information

Hotel Group	Country - City	Property (click-through to website)	Rating	Rate FROM PR/PN (validity in brackets)	To book (click-through to email)
 PARK HOTEL GROUP	Singapore	Grand Park Orchard	5*	Rate for Fri-Sun inclusive: S\$260 Nett - Deluxe (1 Jan - 31 Dec 14) Rate for Mon - Thu inclusive: Contact us	Indicative rate only, includes ABF and Internet. E: sales@ctmarketing.com.au
 PARK HOTEL GROUP	Singapore	Grand Park City Hall	5*	Rate for Fri-Sun inclusive: S\$210 Nett - Superior (1 Jan - 31 Dec 14), PLUS complimentary upgrade to Deluxe Rate for Mon-Thu inclusive: S\$260 Nett - Superior (1 Jan - 31 Dec 14)	Indicative rate only, includes ABF and Internet. Weekend upgrade upon availability. E: sales@ctmarketing.com.au
 PARK HOTEL GROUP	Singapore	Park Hotel Clarke Quay	4*	Rate for Fri-Sun inclusive: S\$210 Nett - Superior (1 Jan - 31 Dec 14) Rate for Mon-Thu inclusive: S\$280 Nett - Superior (1 Jan - 31 Dec 14)	Indicative rate only, includes ABF. E: sales@ctmarketing.com.au
 PARK HOTEL GROUP	Hong Kong	Park Hotel Hong Kong	4*	Rate for Fri-Sat inclusive: Contact us Rate for Sun-Thu inclusive: HK\$1220 Nett - Deluxe (1 Jan - 31 Dec 14)	Indicative rate only, room only E: sales@ctmarketing.com.au
 PARK HOTEL GROUP	China - KMG China - WUX China - XIY Japan - WKJ	Grand Park Kunming Grand Park Wuxi Grand Park Xian Grand Park Otaru	5* 5* 5* 5*	Industry rate upon application	E: sales@ctmarketing.com.au

Hotel Group	Country - City	Property (click-through to website)	Rating	Rate FROM PR/PN (validity in brackets)	To book (click-through to email)
	Malaysia - KL	Piccolo Hotel Kuala Lumpur	4*	25% off BAR (room only, max 2 rooms per ID) (valid until otherwise advised)	E: sales@ctmarketing.com.au
	Thailand - USM	Silavadee Pool Spa Resort Samui	5*	THB 5000 - Dlx Jacuzzi/Balcony (to 19 Dec 14) THB 6500 - Ocean View Jacuzzi Deluxe THB 9500 - Tropical Pool Villa THB 10500 - Ocean View Pool Villa	Inclusive of taxes, service charge, airport transfers, daily fruit, internet and more E: rsvn@silavadeeresort.com
	Thailand - BKK	The Sukosol Bangkok (formerly Siam City)	5*	USD \$89 - Deluxe Room (valid until otherwise advised)	Inclusive of taxes and service charge E: reservations@sukosolhotels.com
	Thailand - PYX	The Bayview Pattaya (formerly Siam Bayview)	4*	USD \$89 - Deluxe Room (valid until otherwise advised)	Inclusive of taxes and service charge E: thebayview@sukosolhotels.com
	Thailand - PYX	Siam Bayshore Pattaya	4*	USD \$89 - Deluxe Room (valid until otherwise advised)	Inclusive of taxes and service charge E: siambayshore@sukosolhotels.com
	Thailand - PYX	Wave Hotel Pattaya	4*	Industry rate upon application	E: sales@ctmarketing.com.au
	Bali, Nr. Sambirenteng	Alam Anda Ocean Front Resort & Spa	4*	USD 82 - Seaview/Deluxe Garden Bungalow (valid until otherwise advised)	Inclusive of taxes E: sales@ctmarketing.com.au
	Bali, Nr. Kubu	Siddhartha Ocean Front Resort & Spa	4*	USD 94 - Superior Bungalow (valid until otherwise advised)	
Industry Rate Terms and Conditions					
Please refer to the relevant 'How to book' section; bookings MUST be made and confirmed in advance and prior to travel					
Please advise the Hotel/Resort/Group that their AU/NZ GSO advised you of the applicable rate/s; rates inclusive of ABF for 2A unless otherwise specified					
At the time of booking-request, please clearly signify that you are an AU/NZ Travel Trade member and would like to obtain the relevant travel-industry discount					
Properties may have surcharges (e.g. Peak, Public Holiday, Special Event) - this will be detailed upon/subject to confirmation from the Hotel/Resort/Group					
Upon check-in, you may be required to present your business card as Proof of Employment within the Industry					
Please use this document as a price guide - rates, inclusions and validity are indicative only and subject to confirmation or change from the Hotel/Resort/Group upon your communication with the Hotel/Resort/Group. Rates are subject to change at any time without notice. For travel outside the specified dates, email the relevant property using the listed email address					